



One point of contact for
customer-focused solutions

TECHNOPAC
Passion for Packaging



Our History

TECHNOPAC Austria

TECHNOPAC Austria was founded in December 2011 and commenced business activities at their Wilhelmsburg A-3150 headquarters on 1.1.2012.

An opportunity in the market arose following the decision on an American owned Group to close its' place on Business in Austria and release many employees who between them had a vast experience, knowledge and "Know How" in the Industry. With such a commitment and tradition, those employees rightly saw the need to establish a sales organisation to locally serve the Austrian market with a range of flexible packaging products.

The team started out small but, with great teamwork and a lot of effort, soon managed to establish themselves as a reliable and highly service oriented partner during their past 5 years of service to the market.

The team was expanded with new employees joining both in sales and administration roles. Outside Austria, concentration has been on developing adjacent new markets such as Slovenia, Croatia, Serbia and Italy.

We will continue to make small but straight forward steps towards European and Global expansion.

Our whole team focuses on partnership, stability, quality, reliability, personal service and customer care, innovation and Know-How.

***TECHNOPAC Austria** stands for reliability, responsibility, technical competence and exceptional service.*

Today Technopac Austria partners with a manufacturer in Poland as well as 5 Distribution Hubs. It has become a centre of excellence for supplies of **FIBCs (Big Bags), both 1 & 2 loop and 4 loop styles**, across all industries and much of Europe.

With more than 20 years of experience, we enjoy working together with our customers on the development, testing and production of specific designs to optimise performance and provide greater value.

Through our near shore production combined with warehouse locations we also offer our global customers service and 100% security of supply.

QUALITY

is very important to us

Meeting the needs of our customers does not stop at the development stage of a **Big Bag**. Quality considerations are an essential and integral part of all processes. Starting with the selection of materials, then with the adoption of latest technologies and the strict maintenance of safety standards, through to punctual delivery of the finished product - all stages in the development of a Technopac product are of equal importance in ensuring that our customers are completely satisfied.

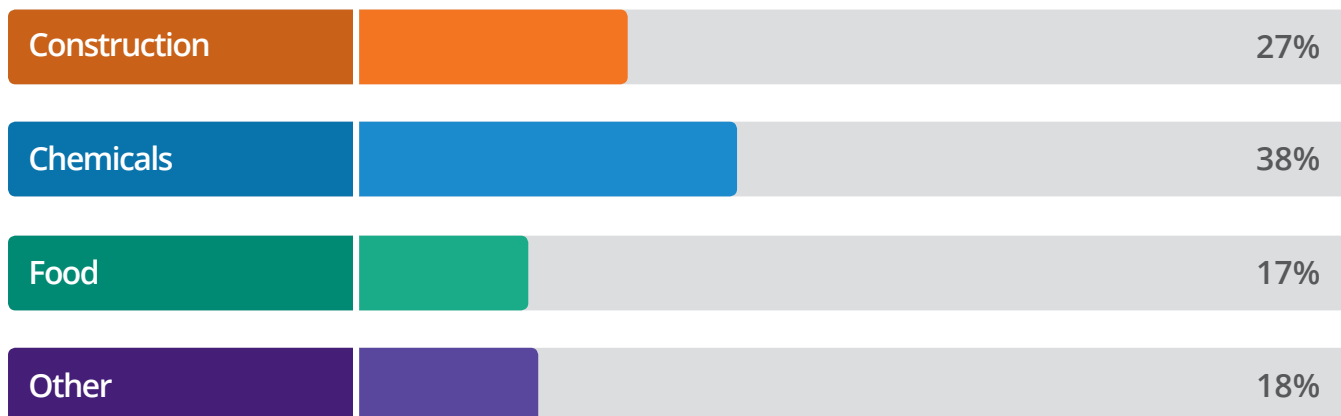
Passion drives Performance, Performance creates success

Roswith Zöchling, Peter Mühlbacher, Sonja Gröger
Management Team **TECHNOPAC Austria GmbH**



Quality highest priority

All our products are manufactured in accordance with strictly controlled **ISO and HACCP standards**. From standard **FIBCs (Big Bags)** for the construction industry to complex packaging for the food or chemical industry, we have a wide product range.



Quality has the highest priority at **TECHNOPAC Austria**. Our manufacturing partners have a well-equipped laboratory and internal quality assurance which includes a test rig for Big Bags.

For external testing, inspection and certification of our products we rely on the experts of OFI.

Technopac Austria has been a member of EcoVadis since 2015. So we ensure our live environmental policy is checked annually by an external body. www.ecovadis.com



Key values

At the very heart of Corporate Culture lie the values which form and underpin the basis of business success. These are commonplace nowadays, especially given the increasingly complex global environment we operate in. A commitment to corporate values has been there since the inception of **TECHNOPAC Austria**.

Our employees have a contemporary vision for **TECHNOPAC Austria**: values we worked out together.

In defining our "Value Mix" four guiding principles emerged which have shaped our culture and way of working within Technopac Austria and outwardly characterize and determine the image and profile we want to project.



How we act

In terms of how we behave, we are action oriented and dedicated towards helping our client's achieve success. We appreciate and understand that success may only be achieved on a sustainable basis if strong customer relationships are developed and therefore our duty is to provide long term global expertise and add value for our customers.



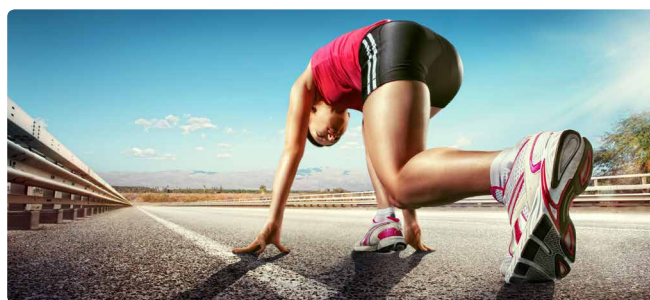
Our people

Our staff and colleagues are our greatest asset. They have shaped our past, define our present conduct and are responsible for our future success.



The key to success

We define as coming up with ideas and innovations that mean something - for our Company and which are important for the planet. This necessitates our employees thinking ahead, forging new ideas and innovation and never being afraid to try new ways. Only then can we meet our commitment towards performance excellence – from the technological, business and social responsibility perspectives.



Our pursuit of success

The quest for success places high value on trust, transparency and personal accountability towards all relationships. Sincerity, reliability, integrity and professional reputation characterise the manners of all employees - within the Company as well as interfacing with customers, suppliers or partners.

BigBags

Packaging for a wide range of applications

Big Bags FIBC (Flexible Intermediate Bulk Containers) are a very cost-effective and ideal packaging option for the storage and transport of bulk goods of all kinds, including dangerous goods. They are usually made of PP fabric, coated (dustproof) or uncoated (breathable). In addition, there is the possibility to fit them with inner liners in order to improve the integrity and durability or the protection of the product. Technopac also has special fabrics made of polyester, which have higher heat resistance and lower elongation properties. The thickness of the fabric (gr / m²) is adjusted according to the load capacity (SWL) and the safety factor (SF) requirements. This optimization not only reduces the cost of the Big Bag, but also is environmentally friendly.

Competence – Know How

TECHNOPAC Austria has a skilled team which has developed a high competency in the complexities of the **FIBC (Big Bag)** as a result of many decades of experience in the Industry. Furthermore, through their membership and participation in various associations and forums, **TECHNOPAC Austria** is often able to pick up on trends and developments before they are made official in public or have an impact on the market.

Utilising this high level of expertise benefits our customers especially in terms of security, product development and competitive offering. Additionally our productions and production partners stand to benefit from the regulatory updates and technical developments which ensures they have access to the latest state of the art production capabilities.

Product development

The high level of our technicians expertise provides our clients peace of mind in terms of selecting on their side the right partner in new projects for development improvements, savings - naturally with the focus always remaining on safety and quality. Of course, our technicians deal not only with **FIBC (Big Bag)** specific questions or latest developments, but also with other associated and highly relevant issues such as Load security, stability, suitability of high-Cube v sea containers, and much more.

Reliability at all levels

From our customers perspective, reliability of the products we supply is crucial in any industrial process. Consistent quality together with timely delivery contributes significantly to the smooth operation and production flow in your company. In cases where a short-notice demand increase arises, our production facility in Poland can help out given its proximity to the main Central European markets. Demand fluctuation may also be better managed through utilisation of one of our central warehouses, where a stock keeping service is available for your short notice call off's. We also understand that reliability in terms of price plays a more important role these days; with many of our customers preferring to work on Frame contracts with cost indexation clauses, so that here to your business can benefit from a transparent and reliable base for costing.



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An alliance with strong partners

Diversity and flexibility are our strengths. So that we can offer our global clients an even better service, we have teamed up with some leading manufacturers of adjacent packaging mediums, thus providing the best and quickest solutions for our customers. This alliance provides the global network link with production, but also leverages the benefits of working through local people, familiar with local culture, language, legal and infrastructure requirements, to ensure the highest and most cost-effective standard of local service is provided.

We believe in responsible leadership by adhering to industry standards as well as providing the base for future profitable growth through promoting sound environmental and sustainable practices and demonstrating a positive commitment towards social projects in the community we serve and depend upon.

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AUSTRIA